Dachi Gordiashvili

Social Media | Sales

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EDUCATION

University
Kutaisi International University

09/2021 - Present

Courses
- Business Management
- Computer Science (Minor)

High School
155th Public School

09/2012 - 07/2021

WORK EXPERIENCE

Personal Projects
ME

Web Development with Django, Python Development, Gui Apps with Tkinter.

Achievements
- Solved many problems related to IDEs, various errors, and programming in general.
- Improved problem-solving skills by attacking lots of problems.

Sales Development Rep
FUGU

04/2022 - Present   *Remote*
Focus on prospecting, reaching out, and deciding if a lead is qualified or not.

Sales Development Representative
Next Sales LLC

01/2021 - 07/2021
Focus on reaching out, prospecting and deciding if a lead is qualified or not.

Achievements
- Surpassed my sales goal of 5 leads per month.
- Improved sales pitch which increased appointments by 20%
- Built rapport with various Ceo's and Business managers.
- Developed my communication and negotiation skills.

Social Media Evaluator
Appen

06/2018 - 10/2019
Evaluate social media posts and improve the relevancy of a technology company's news feed.

Achievements
- Succesfully coordinated various social media posts.
- Increased my workrate.
- Reached post cordination goal of 3000 posts per month.

SKILLS

Computer Skills   Social Media   Python
Problem-Solving   Sales   Communication

PERSONAL PROJECTS

Github Projects (10/2021 - Present)
- Simple personal projects I've made for fun.
- Improved my workrate by 30%.

CERTIFICATES

Python Certification Course (09/2021 - Present)
https://drive.google.com/file/d/1aUs3FH0kfLMXKlY-F9nPj1DnhrgFMnht/view

LANGUAGES

Russian
Limited Working Proficiency

English
Native or Bilingual Proficiency

Georgian
Native or Bilingual Proficiency

HOBBIES

Football   Playing Guitar   Coding